

Lettings

Free Press

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Ten years 'in the lettings trade' for JNP

THE JNP Partnership celebrated its tenth anniversary last month. Here Philip Suter, who had previously established a residential lettings department in 1984 for a firm of long established estate agents in the Slough/Uxbridge area and who joined JNP in early November to launch the lettings office, writes about the anniversary:

"Over the past ten years the office has grown from a small 'add on' department employing two members of staff to a highly profitable operation employing some ten members of staff.

"In the summer of 2001 the Directors of the JNP Partnership, a very well known firm of estate agents in South Buckinghamshire took the decision to open a lettings office to cater for the expanding rentals business in the area."

Philip still acts as a consultant for JNP, but the day-to-day running of JNP Lettings is the responsibility of lettings manager Vicky Lyle.

"Vicky has a strong lettings background having a couple of her immediate family members as seasoned landlords and having been a tenant herself for a number of years. She has worked for several years within the lettings industry, mainly

working within the High Wycombe area for another major High Wycombe letting agent before joining JNP two years ago.

"In 2010 a few months after joining JNP, her lettings department portfolio

nearly doubled overnight with the addition of the Philip Green and Partners High Wycombe letting business. With this additional portfolio came Lettings Negotiator Adam Green, Property Manager Julian Britton and Administration Manager Angela Wilson. Other members of the team include Doreen Coburn, Trefton Joyce, Charlotte Moxon, Jo-Anna Warren and Wendy Buckley who has been managing the landlord and tenant accounts for over four years."

Vicky Lyle said: "The rental market is very positive at the moment and with plenty of investment potential with new developments being built (and sold by JNP New Homes) we are increasing our portfolio of let property from an excellent tenant base."

"We have a very experienced team who are kept up-to-date with legislation by following ARLA training courses."

Managing Director of The JNP Partnership is Stephen Grace. Stephen has been an agent since

1993 and with JNP since 1998 and he also spent 18 months running the JNP lettings office.

Stephen said "I am very proud of the way in which the JNP letting business has grown. We are now the number one choice for clients in the area letting out their property.

"The JNP Letting Business has become such a major and integral part of our company. I am delighted with the achievements made to-date and am confident in Vicky and her team continuing to lead the way as the chief local lettings agent and their on-going success," he said.

To celebrate the anniversary, JNP has been running special promotions. For Landlords they are offering 25 per cent off their fees for the first 20 new landlords who instruct them under the Rent Collection or Full Management level of

service.

Tenants won't miss out either! The first 50 tenants that let through JNP will also receive 25 per cent off their Administration & Referencing Fees. Naturally these offers are subject to terms and conditions which can be obtained by contacting JNP Lettings on 01494 520555 or emailing lettings@jnp.co.uk

On Tuesday, December 13 the Crendon Street, High Wycombe lettings office is holding an open evening to celebrate the anniversary between 6.30 and 8.30pm to thank existing landlords for their business, invite new landlords and investment buyers and give them all an opportunity to meet the JNP Lettings team. Website: www.jnp.co.uk

